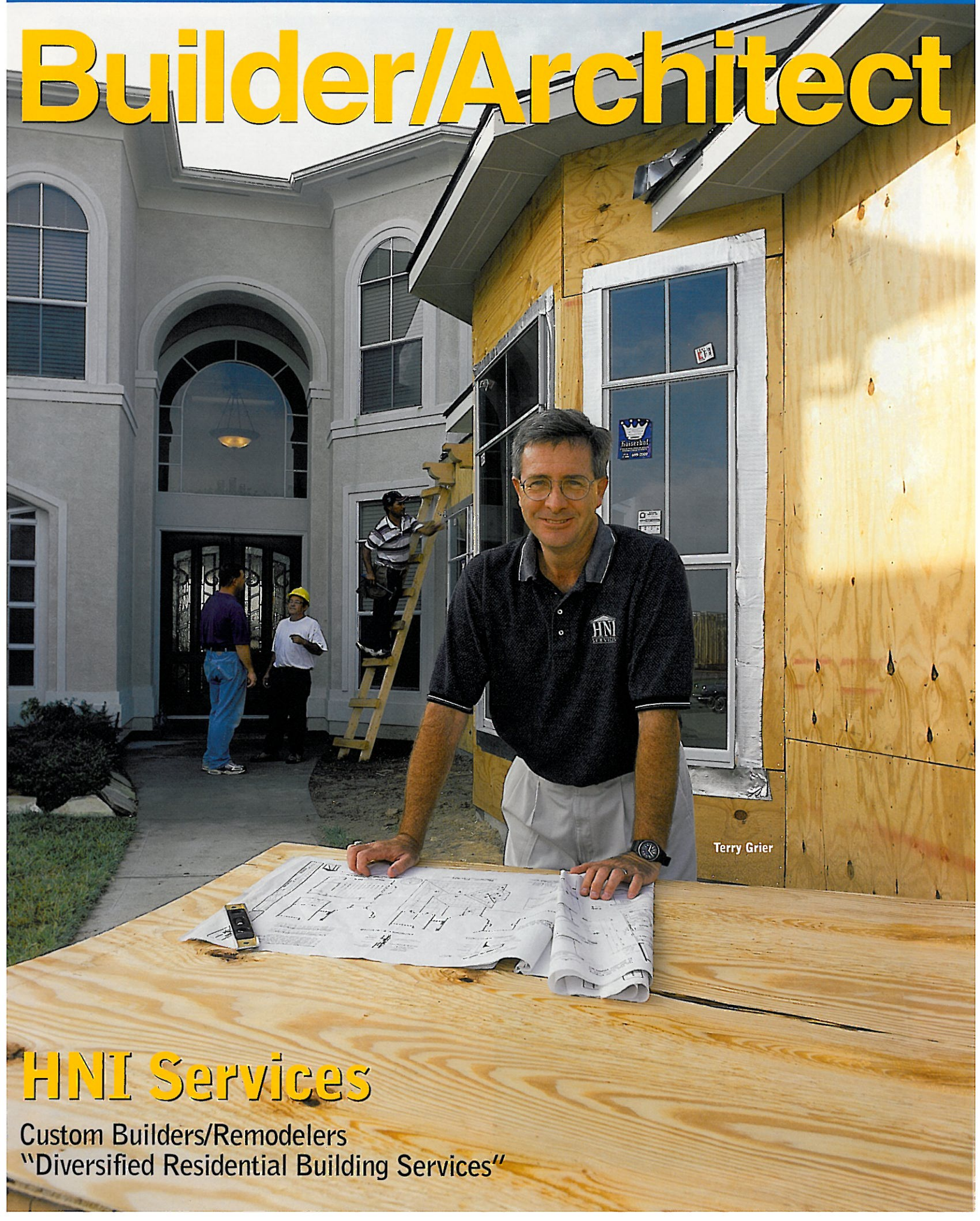


Builder/Architect



Terry Grier

HNI Services

Custom Builders/Remodelers
"Diversified Residential Building Services"

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"Diversified Residential Building Services"

By Angie Yurch



PHOTOS BY CARL MAYFIELD



When viewing the before and after photos of this magnificent first and second floor addition, you get a sense of the complexity involved in this renovation. HNI Services has beautifully added covered balconies and columns to frame the second floor's new home theater, bedroom and bath additions. The first floor was given a second kitchen for convenient entertaining on the exquisite patio and pool areas.

With a strong passion for the challenge of creating, building and remodeling homes, Terry Grier is making a name for himself and his residential building and remodeling company. HNI Services will soon mark its 10th year anniversary, and they will certainly have a lot to celebrate. Owner and President Terry Grier, with his 24 years of building and remodeling experience, has established a reputable, award-winning company offering diversity, experience and value to its clients.



HNI Services is very detail-oriented, which is evident in this massive home theater addition. The ornate tin ceilings add unique flair to the room and are complemented by decorative columns and trim throughout. This state-of-the-art theater is equipped with a ceiling-mounted projector, a dropdown screen, surround sound and remote-controlled theater lighting. And if that isn't enough, an expansive wall of windows displays a beautiful view of the pristine golf course below.

Terry Grier's first step into the building industry began when he was in high school. He has always enjoyed the building process. He explains, "I like making something. I like to visualize it in my mind, plan the steps and processes, direct the subcontractors and suppliers, and then there it is." He has experience building homes in Houston, San Antonio and the Baltimore/Washington, DC area. In 1994, after building and selling custom homes in the Clear Lake area for a custom builder owned by Friendswood Development Company, Grier established HNI Services, his own residential remodeling company. As Terry Grier happily discovered, "Remodeling continually presents a different design, scope of work, plan of attack, and there are always different conditions and parameters."

Terry Grier's intensity and vision in each project, paralleled with his company's commitment to excellence, quality, value and customer service, makes HNI Services highly sought after in Southeast Houston. His knowledgeable background in building custom homes has given

him insight and experience recognizing existing conditions and solving problems related to remodeling construction and design. Grier believes, "A carpenter can show you the best way to frame an addition, but only a builder knows how to put the whole project together." He also believes that "management is the work most crucial to success." HNI Services effectively coordinates the subcontractors and suppliers, offering the homeowner consistency and successful project completion. They focus on the details and quality craftsmanship needed to give each remodeling project the appearance of being "seamless." Grier explains, "I have an eye for detail, which is needed from an architectural standpoint, as well as a quality standpoint, if a room addition is to look like it was always a part of the original home." He also has a strong desire to communicate effectively with each client, educating them about expectations, techniques, sequences and materials. This commitment to serving his clients offers his company a

high percentage of referrals and repeat customers.

Over the past 10 years, the company's determination to exceed its customers' expectations has brought it many accolades. The Greater Houston Builders Association (GHBA) sponsors the annual Prism Awards recognizing those who have shown outstanding achievement in sales and marketing. HNI Services has been a winner of this award three times and was a finalist six different times. *Texas Building Trends* magazine sponsors the annual Lone Star Awards, highlighting the finest remodeling/renovation work selected from across the state. Again, HNI Services has been recognized as the best on eight different occasions. The Better Business Bureau of Houston has also recognized their talents by

awarding HNI Services as a finalist of the 2000 Torch Awards for Excellence in Small Construction. In order to maintain a close relationship with the community it serves and to remain aware of the newest building trends, HNI Services is affiliated with the National Association of Home Builders, GHBA, the National Association of the Remodeling Industry, and the League City and Clear Lake Area Chambers of Commerce.

HNI Services is a diverse company with previous remodeling projects ranging from \$10,000 to \$300,000. They mainly serve the southeast quadrant of Houston from the Medical Center to Galveston—primarily Clear Lake, League City, Friendswood and Pearland. In order to better meet their customers' desires, they have worked hard to devel-

Hosting a party is a treat in this open-air entertainment pavilion. This grand addition is equipped with a full summer kitchen, pool bath, bar and television. HNI Services' ability to create a seamless connection between the existing and new structure is a strength in which they take great pride.

PHOTO BY DAVID FARIAS





This lake house kitchen renovation involved removing the outside wall and enclosing the existing outdoor balcony. The area was beautifully transformed into a comfortable den area for relaxing and staring out at the calming water. The kitchen was updated with custom-built maple cabinets with an antique finish and given granite countertops for a sleek, sophisticated appearance.

op long-standing relationships with a large network of quality subcontractors and suppliers. They prefer to use high-quality products, such as Velux skylights, Trex decking, Hardiplank siding/trim, Sherwin-Williams paints and Carrier or Trane air conditioning equipment. HNI Services is considerate of their customers' needs by finishing projects in a timely fashion, providing on-site portable toilets for subcontractors when necessary, and using Doc boxes and bulletin boards for communication with city inspectors and clients. This fully insured company wants to provide a "one stop shop" for convenience and a savings in time and expenses. Grier says, "We can do the design, manage and construct the project, whether a room addition, garage apartment, kitchen or bath project, outdoor summer kitchen, swimming pool, patio cover or full landscaping." Through his affiliated company, Dominion Custom Homes, Terry Grier and his team of craftsmen work closely with clients wishing to have a custom or estate home built on their lot. This diversity continues to attract customers.

Terry Grier's passion for his work, desire to offer quality and value, and a commitment to give people what they want makes HNI Services stand out from the rest. He insists there is no need to be the biggest, but simply the best. His main goal is to be known as the remodeler of choice in the Clear Lake area. It is certainly evident that as he continues to guide HNI Services, he is closer to reaching that goal than he thinks.

For further information about HNI Services, you may contact them at (281) 488-8201. You may also visit their Web site at www.hnibuilt.com. ■



This relaxing backyard setting is an example of the diversity HNI Services offers its clients. They installed the beautiful pool adorned with lush landscaping, a patio area with a unique outdoor fireplace and created the convenient summer kitchen for entertaining. The pergola provides the perfect shady location for outdoor dining and celebrating.



This uniquely designed custom home was built on the owner's lot by the affiliated company, Dominion Custom Homes. The combination of stone and brick, Hardishake siding, and radius rooflines gives this home an "Old World Cottage" feel.